



# E-Team Grant Program

## What is an E-Team or Entrepreneur-Team?

It's a multidisciplinary group of students working together to bring an invention out of the lab and into the market.

## About the Program

Receive an E-Team grant and get training through our early-stage innovator training program. The training provides peer networking, expert coaching, national recognition, and hands-on workshops to move your innovation forward.

## Upcoming Info Session and Deadline

**Webinar:** Visit [venturewell.org/student-grants](http://venturewell.org/student-grants) to sign up.

**Deadline:** May 2 and October 3, 2018

**Learn more:** [venturewell.org/student-grants](http://venturewell.org/student-grants)

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### STAGE 1 - MARKET DISCOVERY

\$5,000 E-Team grant + 3-day workshop

*Analyze the landscape and assess the best market for your invention.*



### STAGE 2 - BUSINESS MODEL

\$20,000 E-Team grant + 3-day workshop +  
3 months of coaching

*Develop and validate your business model.*



### ASPIRE

Attend workshop + receive mentoring

*Develop a case for partners and investors to invest in the business.*

# We help student inventors impact the world.

## Ambercycle

2015 E-Team Grantee, *University of California, Davis*

Recycling is an energy- and resource-intensive process. Ambercycle's innovation converts waste plastic into new, high-quality plastic without dependence on fossil fuels.

*Ambercycle has since raised funding from the Schmidt Family Foundation.*

## Dock Technologies

2014 E-Team Grantee, *University of Wisconsin, Madison*

Emergency healthcare providers need up-to-the-minute data to prioritize patients with life-threatening conditions. Dock Technologies' wearable patient ID band provides precise feedback at a glance to ensure patient safety.

## Treaty LLC

2016 E-Team Grantee, *University of Massachusetts, Amherst*

Foggy protective eyewear, goggles, and windshields can lead to safety issues. FogKicker is a natural nano-cellulose solution that prevents the formation of fog on many surfaces including vehicle windshields, eyewear, mirrors, windows, and display screens.

*The Treaty team also received an NSF I-Corps grant and training, and the FogKicker product is available on Amazon.*

## Kinnos

2015 E-Team Grantee, *Columbia University in the City of New York*

Healthcare workers are vulnerable to Ebola even when wearing personal protective equipment because transparent disinfectant bleach is not properly applied. Kinnos created 'Highlight', a powdered color additive for bleach solutions that provides visualization of treated regions of the protective gear, eliminating uncertainty of complete coverage.

*Kinnos is also a USAID Grand Challenges grantee and recently raised a \$1M equity round.*



## What E-Teams are saying

“ The value proposition work and the value chain work was incredibly enlightening. It was fantastic to really find out how little we knew and how many assumptions we were making. Fantastic. ”

“ Greatest realization was that we have to give much greater consideration to the market and potential customers and not just focus on the technology or clinical aspects of our innovation. ”

“ The workshop was extremely effective in presenting methods to make analytical decisions about situations that are difficult to quantify or organize. This was represented in the competitor evaluations and market opportunity. ”



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