



all times are in **Eastern Time for On-Line Courses**

Class 4: WEBEX #1 – Wednesday, May 8, 2019		
1:00 pm-1:10 pm	Q & A about Work Flows	WebEx Group
1:10 pm-1:55 pm	Plenary Presentations Presentations from 1 team from each cohort (therapeutics, diagnostics, devices), 10 minutes each and 2 minutes for instructor feedback	WebEx Group
2:00 pm-3:30 pm	Cohort Presentations Remaining teams present in cohort breakout sessions, 10 minutes each and 2 minutes for instructor feedback	WebEx Cohort
3:30 pm-4:30 pm	Cohort Discussion: Ecosystems	WebEx Cohort
Class 5: WEBEX #2 – Wednesday, May 15, 2019		
1:00 pm-1:10 pm	Q & A about Ecosystems	WebEx Group
1:10 pm-1:55 pm	Plenary Presentations Presentations from 1 team from each cohort (therapeutics, diagnostics, devices), 10 minutes each and 2 minutes for instructor feedback	WebEx Group
2:00 pm-3:30 pm	Cohort Presentations Remaining teams present in cohort breakout sessions, 10 minutes each and 2 minutes for instructor feedback	WebEx Cohort
3:30 pm-4:30 pm	Cohort Discussion: Revenue Streams, Channels and Customer Relationships: Revenue Strategy	WebEx Cohort
Class 6: WEBEX #3 – Wednesday, May 22, 2019		
1:00 pm-1:10 pm	Q & A about Revenue Streams, Channels and Customer Relationships: Revenue Strategy	WebEx Group
1:10 pm-1:55 pm	Plenary Presentations Presentations from 1 team from each cohort (therapeutics, diagnostics, devices), 10 minutes each and 2 minutes for instructor feedback	WebEx Group
2:00 pm-3:30 pm	Cohort Presentations Remaining teams present in cohort breakout sessions, 10 minutes each and 2 minutes for instructor feedback	WebEx Cohort
3:30 pm-4:30 pm	Cohort Discussion: Revenue Streams, Channels and Customer Relationships: Get, Keep and Grow	WebEx Cohort



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Class 7: WEBEX #4 – Wednesday, May 29, 2019		
1:00 pm-1:10 pm	Q & A about Revenue Streams, Channels and Customer Relationships: Get, Keep and Grow	WebEx Group
1:10 pm-1:55 pm	Plenary Presentations Presentations from 1 team from each cohort (therapeutics, diagnostics, devices), 10 minutes each and 2 minutes for instructor feedback	WebEx Group
2:00 pm-3:30 pm	Cohort Presentations Remaining teams present in cohort breakout sessions, 10 minutes each and 2 minutes for instructor feedback	WebEx Cohort
3:30 pm-4:30 pm	Cohort Discussion: Key Activities, Partners, Costs, and Resources Part 1	WebEx Cohort
Class 8: WEBEX #5 – Wednesday, June 5, 2019		
1:00 pm-1:10 pm	Q & A about Cohort Discussion: Key Activities, Partners, Costs, and Resources Part 1	WebEx Group
1:10 pm-1:55 pm	Plenary Presentations Presentations from 1 team from each cohort (therapeutics, diagnostics, devices), 10 minutes each and 2 minutes for instructor feedback	WebEx Group
2:00 pm-3:30 pm	Cohort Presentations Remaining teams present in cohort breakout sessions, 10 minutes each and 2 minutes for instructor feedback	WebEx Cohort
3:30 pm-4:30 pm	Cohort Discussion: Key Activities, Partners, Costs, and Resources Part 2	WebEx Cohort
Class 9: WEBEX #6 – Wednesday, June 12, 2019		
1:00 pm-1:10 pm	Q & A about Cohort Discussion: Key Activities, Partners, Costs, and Resources Part 2	WebEx Group
1:10 pm-1:55 pm	Plenary Presentations Presentations from 1 team from each cohort (therapeutics, diagnostics, devices), 10 minutes each and 2 minutes for instructor feedback	WebEx Group
2:00 pm-3:30 pm	Cohort Presentations Remaining teams present in cohort breakout sessions, 10 minutes each and 2 minutes for instructor feedback	WebEx Cohort
3:30 pm-4:30 pm	Cohort Discussion: Key Activities, Partners, Costs, and Resources Part 3	WebEx Group



**Bethesda Marriott
5151 Pooks Hill Rd, Bethesda, MD 20814**

Class 10: Final Workshop – Monday, June 17, 2019		
8:00am-8:30am	Breakfast – Included with your group block hotel stay	Bethesda Marriott – Cooper’s Mill
8:30am-8:45am	Plenary: Welcome Back and What’s Next?	Congressional Salon I, II & III (Lobby Level)
8:45am-9:30am	Plenary: Lessons Learned Panel with Faculty	Congressional Salon I, II & III (Lobby Level)
9:30am-12:00pm	Lessons Learned Workshop and What’s Next Conversations	Dirksen (Lobby Level) Hart (Lobby Level) Russell (Lobby Level)
12:00pm-1:30pm	SBIR Funding & Support and Lunch	Congressional Salon I, II & III (Lobby Level)
1:30pm-5:00pm	Lessons Learned Workshop and What’s Next Conversations	Dirksen (Lobby Level) Hart (Lobby Level) Russell (Lobby Level)
Class 11: Final Workshop – Tuesday, June 18, 2019		
8:00 am-8:30 am	Breakfast – Included with your group block hotel stay	Bethesda Marriott – Cooper’s Mill
8:30 am-4:00 pm	Lessons Learned Presentations	Congressional Salon I, II & III (Lobby Level)